



Gorin-Cockrell-White ●

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MFG	Territory	Description
Acme Transformer / Hubbell	ET	Dry Type, C3High Efficiency , Non-Linear, K-Rated, Buck Boost, Industrial Control & Encapsulated Industrial Control Transformers, Constant Wattage Regulators (www.acmetransformer.com) BO MACK
Atlas Lighting Products	ET	Energy Efficient Lighting Products - LED & HID Wallpacks & Floods, LED & Fluorescent Industrial Highbays, LED Wet Location & Canopy Fixtures , Ballasts Kits (www.atlaslightingproducts.com) JUDY
Bryant Wiring Devices (HEP)	ET	Broad Line of NEMA & Non-NEMA Wiring Devices & Accessories for the Residential, Commerical, & Industrial Markets (www.bryant-electric.com) ALLEN
C&I Enclosures	ET	Standard & Custom Galvanized Steel, Painted Steel, Stainless Steel & Aluminum Electrical Enclosures, Wireway & Trough (www.cienlosures.com) JUDY
CADDY / Erico (S)	ET-WT	All-In-One Assemblies, J-Hook Assemblies , Cable & Conduit Management Fittings, Electrical Fasteners, Box Supports and Hangers for Commercial, Industrial, Residential and Telecom Applications (www.erico.com) JENNIFER
DataComm Electronics (S)	ET-WT	Structured Wiring Enclosures; Flat Panel TV Installation Solutions ; Telecom Plates & Components (www.datacommelectronics.com) JENNIFER
ECN / Korn's - Div of Robroy (S)	ET-WT	GRC-EMT-AL Elbows, GRC-AL Couplings, GRC-AL Nipples, RA & ET " Korn's " Clamps, Parallel Clamps, & Beam Clamps (www.ecnkorns.com) JENNIFER
Ericson Mfg	ET	Industrial Handlamps, Temporary Lighting, Cable Reels, Portable Power Distribution Equipment, GFCI Equipment; Wiring Devices (www.ericson.com) SUZANNE
Eritech / Erico	WT	Grounding & Electrical Protection Products - Crítec Surge Protection Devices (SPD's) , Cadweld Exothermic Molds & Weld Metal, Ground Rods/Clamps, Grounding Bars, Equipment Ground Plates, Equipotential Mesh & Mats, SRG (www.erico.com) JENNIFER
Espen Technology	ET-WT	Manufacturer of LED T8 Tubes, High Efficiency Fluorescent Ballasts , Magnetic & Electronic HID Ballasts, LED Drivers , Fluorescent Lamps (including AmorCoat Safety Coated Fluorescent Lamps), & HID Lamps (www.espentech.com) JENNIFER
Flir Systems	ET-WT	Complete Line of Thermal Imaging Products , Digital Multimeters, Clamp Meters, Insultion Meters, Videoscopes, Voltage Detectors - including the full line of Extech Instruments (www.flir.com & www.extech.com) SUZANNE
Florida Strut (S)	ET-WT	Full Line of American Made Pre-Galvanized, Hot-Dipped, & Stainless Steel Strut , Clamps, Hangers, Fittings & Brackets - Co-Load with Western Tube & Patriot Aluminum from our ATL Warehouse (www.floridastrut.com) LIBBY
Gardner Bender	ET	Electrical Tools, Voltage Testers, Wire Management Products, and Professional Equipment (www.gardnerbender.com) BO MACK
IR-TEC Sensors	ET-WT	Manufacturer of Line Voltage & Low Voltage In-Wall Occupancy/Vacancy Sensors (PIR & High Frequency Doppler), Ceiling-Mount & Corner-Mount Occupancy/Vacancy Sensors, Fixture Integrated & External Sensors, Daylight Sensors (www.irtec.com) SALESMAN
Nicor Lighting	ET-WT	Commerical & Residential Recessed LED , Fluorescent, & Conventional Downlighting for Retrofit or New Construction , LED Undercabinet Lighting, Residential LED Wraparounds, LED Step Lights, LED Highbays (www.nicorlighting.com) SALESMAN
Patriot Aluminum Prouducts (S)	ET-WT	UL Listed & ARRA Compliant Manufacturer of Rigid Aluminum & Stainless Steel Conduit , Elbows, Couplings, & Nipples - Co-Load with Florida Strut & Western Tube from ATL (www.patriotaluminum.com) LIBBY
Plasti-Bond - Div of Robroy Ind	ET-WT	Compeete Line of ETL Verified PVC Coated GRS, IMC & Aluminum Conduit, Fittings, Hangers, Nipples, Elbows & Couplings (www.plastibond.com) SUZANNE
Raco/Taymac/Bell - Div of Hubbell	ET	Complete Line of Metallic & Non-Metallic While-In-Use Weatherproof Covers , Steel Outlet Boxes, Covers, Fittings, Weatherproof Boxes & Covers (www.hubbell-rtb.com) ANABELLE
Viribright Lighting	ET-WT	Energy Efficient LED Light Bulbs and Related Products Utilizing IPT Technology and Red Enhanced CRI - Types A, MR-16, PAR, BR, & Linear (www.viribright.us) JENNIFER
WAGO	ET-WT	PUSHWIRE Connectors for Junction Boxes & Luminaire Disconnects, Compact Splicing Connectors, Terminal Blocks for Chassis Mounting, Din Rail, & Associated Tools (www.wago.com) JENNIFER
Western Tube (S)	ET-WT	Galvanized Rigid, IMC & EMT Steel Conduit featuring Color EMT & Conduit Kit - CoLoad with Patriot Aluminum & Florida Strut from our ATL Warehouse (www.westerntube.com) LIBBY

All Information is Subject to Change Without Notice

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Customer Service / Inside Sales

Suzanne Alston (770) 864-1453 salston@gcwn.com Plasti-Bond / Robroy Ericson Manufacturing Flir Systems, Inc	Libby Holsclaw, Manager (770) 864-1449 lholsclaw@gcwn.com Florida Strut Patriot Aluminum Products Western Tube	Anabelle Gutlay (770) 368-3768 agutlay@ghmhq.com Raco/Taymac/Bell	Judy Lewis (770) 864-1447 jlewis@gcwn.com Atlas Lighting Products C&I Enclosures
Bo Mack (770) 368-3788 bmack@ghmhq.com Acme Transformer Gardner Bender	Jennifer White (770) 864-1441 jwhite@gcwn.com CADDY Datacomm Electronics ECN Korns	Jennifer White (770) 864-1441 jwhite@gcwn.com Espen Technology Viribright WAGO	Allen Bryson (770) 448-0540 abryson@gcmhqfl.com Bryant Wiring Devices

<u>Manufacturer</u>	<u>Area</u>	<u>Atlanta Stock</u>	<u>Min. Pick Up</u>	<u>Net Min. Billing</u>	<u>Net Freight Terms</u>	<u>Payment Terms</u>
Acme Transformer - Hubbell	ET	Yes	N/A	\$250	Call for Details	Call for Details
Atlas Lighting Products	ET	No	N/A	\$250	\$1,000	1% 10th Prox
Bryant Wiring Devices	ET	No	N/A	\$250	\$2000 *	Call for Details
C&I Enclosures	ET	No	N/A	\$50	\$2,000	Net 30 Days
CADDY Fasteners / ERICO	ET-WT	Yes	\$100	\$100	\$750 \$1500 Erico Combined	1% 30 Days - Net 45
DataComm Electronics	ET-WT	Yes	\$250	\$50	\$600	Net 30 Days
ECN Korns	ET-WT	Yes	N/A	\$50	\$1,000	1% 30th Net 31st or 1% 10th Prox
Ericson Manufacturing	ET	No	N/A	\$150	\$2,000	2% 15 Days - Net 30
Eritech / ERICO	WT	No	N/A	\$100	\$750 \$1500 Erico Combined	Call for Details
Espen Technology	ET-WT	No	N/A	\$100	\$1,200	Net 30 Days
Flir Systems	ET-WT	No	N/A	\$100	Cameras + FRT T&M - \$500	Net 30 Days
Florida Strut	ET-WT	Yes	\$50	\$50	\$1000 (Co-Load)	2% 10th Prox - Net 30 Days
Gardner Bender	ET	No	N/A	\$100	\$500	Net 30 Days
IR TEC	ET-WT	No	N/A	\$100	\$500	2% 10 Days Net 30
Nicor Lighting	ET-WT	No	N/A	Call	Call	Call for Details
Patriot Aluminum	ET-WT	Yes	\$100	\$100	2000# (Co-Load)	Call for Details
Plasti-Bond / Robroy	ET-WT	No	N/A	\$250	\$6,000	2% 10th Pro - Net 25th
Raco/Bell	ET	No	N/A	\$250 *	\$2000 *	Call for Details
Taymac	ET	No	N/A	\$250	\$500	Call for Details
Viribright Lighting	ET-WT	No	N/A	\$250	\$1,000	Net 30 Days
WAGO	ET-WT	No	N/A	\$50	\$500	2% 10th Prox - Net 25th
Western Tube	ET-WT	Yes	\$250	\$250	3 Master Bundles (Co-Load)	2% 15th Prox

*Under "Area" - "ET" denotes Eastern Tennessee Trade Area / "WT" denotes Western Tennessee Trade Area
 Payment Terms / Freight Terms * - Please consult with your local sales representative for specifics of various programs*

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